

J E F F T H U L L

Author of Mastering the Complex Sale

Exceptional **SELLING**

**HOW THE BEST
CONNECT AND WIN
IN HIGH STAKES SALES**

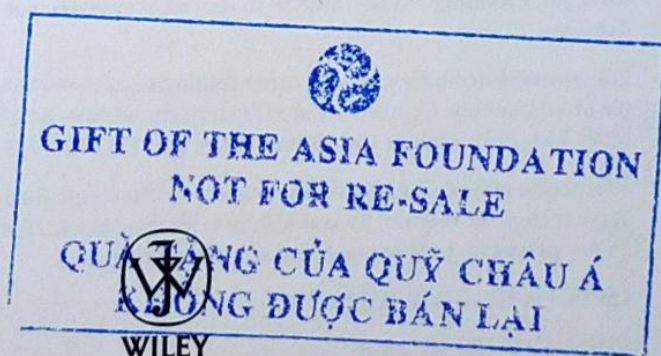
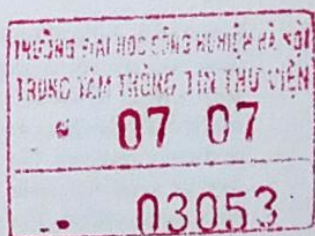
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to teach each of us—starting with me!"

—Tom Peters, author of *Re-Imagine!: Business Excellence in a Disruptive Age*

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JEFF THULL



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